



Baltimore Sister Cities

2019 PLAN

CHANGWON SOUTH KOREA
GBARNGA LIBERIA
LUXOR & ALEXANDRIA EGYPT
KAWASAKI JAPAN

PIRAEUS GREECE
ROTTERDAM THE NETHERLANDS
XIAMEN CHINA

baltimoresistercities.org

Baltimore Sister City Committees Plans for 2019

This document contains the plan for the Baltimore Sister City program as a whole, and for each of the individual committees.

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PROJECT THEMES – COLOR KEY

- Economic development
- Educational
- Cultural
- Health/environmental
- Government
- Organizational operations
- Other

PROJECT TYPES - KEY

Event for multiple sister city committees to engage in (BSC-wide):

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Other type of activity: Thin borders

Baltimore Sister Cities program (consolidated)

2019 PLAN

JANUARY 11 ● ●	BSC Annual Membership Meeting & Holiday Party — Conduct annual general meeting and host a holiday party at Baltimore City Hall.
JANUARY 30 ●	Financial planning — At BSC Board Meeting, make concrete decisions about time line for finance committee installation and for International Advisory Council (IAC)-requested fundraising priorities to be submitted by each Sister City Committee (SCC).
FEBRUARY 11 ●	Sister Cities Animated —Screening of animated & experimental films from our sister cities at Parkway Theatre, coordinated by Lynn Tomlinson, a professor at Towson University.
Q1 ●	Leadership — Find new vice president and secretary to replace outgoing Fontaine Bell, and a treasurer and assistant treasurer to replace Shawn Burman.
Q1–Q2 ●	Financial structure and planning <ul style="list-style-type: none">• Transition to new BSC treasurer.• Finalize and implement financial procedures.• Create Finance Committee with reps from the SCCs to assist the BSC Treasurer with bookkeeping, fundraising, and duties described in the bylaws.• Finance committee to work with IAC leaders to conduct a fundraising workshop and fundraising plan for BSC; assist SCCs with developing their fundraising plans.
MARCH–APRIL ●	Strategic planning meeting <ul style="list-style-type: none">• Simplification of administrative and financial processes.• Changing the end-of-year reporting/planning/annual meeting timeline.• Executive Director position.• Fundraising.• World Trade Center Institute (WTCI) relationship.• Discuss submitting a bid for hosting an SCI annual conference in Baltimore.
MARCH–APRIL ●	Orioles tickets raffle — In coordination with the committees, conduct a raffle to raise funds for BSC and our committees.
MAY 31	Asian Pacific American Heritage Month Celebration — Hold joint event with our Asian committees (BCSCC, BKSCC, BXSCC).

● ●	
JUNE 10–12 ●	SelectUSA Summit 2019 — Support BDC and Port of Baltimore with their promotional efforts to international businesses, if requested.
JULY 17–19 ●	Sister Cities International (SCI) Annual Conference — Attend the conference in Houston. In coordination with the Mayor's Office and Visit Baltimore, consider submitting a bid for a future SCI Conference to be held in Baltimore.
NOVEMBER 1–10 ●	Light City Festival / Book Festival — BSC to look into options for participating in BOPA's new combined city festival.
FALL ●	WTCI State of the Ports and Embassy Wine Tasting — Participate in this event, if requested (pending board approval).
●	BDC Comprehensive Economic Development Strategy (CEDS) — BSC to provide input to BDC's CEDS planning, if requested.
DECEMBER ● ●	WTCI Maryland Global Gala — Participate in this event, if requested (pending board approval).
OTHER GOALS ●	Corporate Membership Program — Refine and fully implement it.
● ●	WTCI — Meet with their Executive Director (Deb Kielty) to find ways they can help us and evaluate benefits of \$1,000 annual membership.
● ●	Maryland International Education Consortium (MIEC) — Meet with their President (Dr. Saleha Suleman) to find ways they can help us and evaluate benefits of \$350 annual membership.
●	Baltimore Development Corporation (BDC) & Visit Baltimore – Refine and print bilingual marketing flyers. Develop marketing plans.
●	Google G Suites — Implementation and fine-tuning. <ul style="list-style-type: none"> • Add User Names/Gmail Addresses for all BSC board members and Sister City Committee officers • Begin using G Suite teleconferencing and video-conferencing for board and other meetings • Expand use of Sister City Committee Team Drives • Research and begin using Google Grants
●	Baltimore Ambassadors Program — Support Baltimore city government in detailing out the proposed program for city staff exchanges and, if the program is approved, to explore options to pilot it in our sister cities.
●	Hire an Executive Director.

Development of existing and future SC relationships:












1. Discussion with The Associated Jewish Community Federation staff will be pursued to reach a joint approach to the relationship between Baltimore and **Odessa**, and possible continuation as a broad-based sister cities program.
2. Discussions with representatives from **Bizerte** and with Tunisian nationals in the greater Baltimore area will continue, to determine whether a friendship city relationship is feasible.
3. **Piraeus** sister city committee will be evaluated, to be converted to Emeritus status if no fresh initiatives and personnel are forthcoming.

BSC, Inc. Board meetings — Continue holding meetings on at least a bi-monthly basis.

International Advisory Council meetings — Hold biannual meetings. Include Accomplishments and Plans of the IAC in future annual reports and plans.

Changwon Sister City Committee (BCSCC)

2019 PLAN

JANUARY 11 	BSC Annual Membership Meeting & Holiday Party — Join other BSC committees at the annual meeting and contribute to the holiday festivities.
Q1 	Fundraising workshop — If BSC offers a fundraising workshop, BCSCC reps will attend.
	Grant and funding plan — Each committee will be asked to contribute a member to the BSC Finance/Fundraising Committee and develop a plan with priority areas for fundraising, list of potential granting organizations, and list of previously received grants.
	Create outreach plan — At IAC’s request, each committee is to make a list of organizations we are currently engaged with and organizations we wish to engage.
APRIL 	Send delegation to Changwon for Jinhae Festival — Coordinate a group of committee members and possibly a governmental official to visit Changwon during the Jinhae Festival.
MAY 31 	Asian Pacific American Heritage Month Celebration — BCSCC to lead the event planning with support from BKSCC and BXSCC. The committees will partner with MIMA and other Asian and Asian-American organizations in celebrating APA cultures and the contributions of APAs to Baltimore. Funding for this event has been secured from the MECU Foundation, MICA, the 3 participating committees (BCSCC, BKSCC, BXSCC) and the BSC Board.
Q1–Q2 	Orioles tickets raffle — Pending decisions made by BSC, work with other committees to organize raffle and raise funds for BSC and our committees.
FALL 	WTCI State of the Ports and Embassy Wine Tasting — Pending decisions made by BSC and WTCI, participate in this event.
SEPTEMBER 	Charm City Night Market – Participate in a booth with BKSCC and BXSCC during this street festival celebrating Baltimore’s Asian community.
NOVEMBER 	Committee elections — Committee officers and representative to BSC board, for terms starting on January 1, 2020.
NOVEMBER 1–10 	Light City Festival / Book Festival — Contribute to the joint BSC, Inc. presence at this festival (pending decisions to be made by BSC about participation in this event).
DECEMBER	WTCI Maryland Global Gala — Contribute to the joint BSC, Inc. booth

	<p>(pending decisions to be made by BSC about participation in this event).</p>
<p>OTHER GOALS</p>	<p>Fundraising — Connect with more corporate sponsors to secure corporate membership. Create events that generate revenue.</p>
	<p>Expand membership — Continue to recruit new committee members to broaden talents/strengths of our program.</p>
	<p>Delegations — Host other delegations from Korea, as needed.</p>
	<p>Sign Sister City Agreement — Draft the sister cities agreement to be signed by mayors from both cities.</p>
	<p>Media/promotional — Create a BCSCC informational brochure.</p>
	<p>Website & social media — Develop a website for BCSCC to be hyperlinked to BSC website. Create a stronger social media presence through Facebook.</p>

2019 FUNDRAISING GOAL

\$5,000

Gbarnga Sister City Committee (BGSCC)

2019 PLAN

JANUARY 11 ● ●	BSC Annual Membership Meeting & Holiday Party — Join other BSC committees at the annual meeting and contribute to the holiday festivities.
Q1 ●	Strategic work <ul style="list-style-type: none">• Restructuring the committee.• Re-engagement of the members.• Continuous development of Baltimore-Gbarnga Sister City Committee’s 2019 Action Plan.• Greet and Meet gathering.
● ●	Planning stages for a trip to Liberia
●	Fundraising workshop — If BSC offers a fundraising workshop, BGSCC reps will attend.
●	Grant and funding plan — Each committee will be asked to contribute a member to the BSC Finance/Fundraising Committee and develop a plan with priority areas for fundraising, list of potential granting organizations, and list of previously received grants.
●	Create outreach plan — At IAC’s request, each committee is to make a list of organizations we are currently engaged with and organizations we wish to engage.
Q1–Q2 ●	Orioles tickets raffle — Pending decisions made by BSC, work with other committees to organize raffle and raise funds for BSC and our committees.
Q2 ● ●	Strategic work <ul style="list-style-type: none">• Continuous development of the Baltimore-Gbarnga Sister City to function as a working committee.• Strengthen relationship and support from Liberia/US political leaders including US Ambassador to Liberia, Baltimore & Gbarnga Mayors.• Fundraising.
Q3 ● ●	Host a Baltimore-Gbarnga Sister City event in Baltimore
●	Morgan State University — Partner with MSU to create funding for students in Liberia to attend the university.
Q3 ● ●	Delegation to Liberia — Host a joint US/Liberia delegation in Gbarnga, Liberia.
NOVEMBER	Committee elections — Committee officers and representative to BSC board,

●	for terms starting on January 1, 2020.
NOVEMBER 1–10 ●	Light City Festival / Book Festival — Contribute to the joint BSC, Inc. presence at this festival (pending decisions to be made by BSC about participation in this event).
DECEMBER ● ●	WTCI Maryland Global Gala — Contribute to the joint BSC, Inc. booth (pending decisions to be made by BSC about participation in this event).
● ●	BGSCC holiday soiree











2019 FUNDRAISING GOAL

\$3,000

Kawasaki Sister City Committee (BKSCC)

2019 PLAN

JANUARY 4 ● ●	Walters Museum Art Tour – Tour the Walters Museum “Japanese Woodblock Prints” exhibit with a Walters docent, followed by dinner at the Helmand Restaurant.
JANUARY 11 ● ●	BSC Annual Membership Meeting & Holiday Party — Join other BSC committees at the annual meeting and contribute to the holiday festivities.
FEBRUARY 11 ●	Sister Cities Animated — Screening of animated & experimental films from our sister cities at Parkway Theatre, coordinated by Lynn Tomlinson, a professor at Towson University. Help recruit filmmakers to apply and help promote the event.
FEBRUARY 27 ● ● ● ●	Sake promotion with “Kanpai” film – Help to implement a Japanese Government Initiative to promote grassroots relationships between Japan and the US, by holding a sake and wa-shoku promotion for the general public at the Baltimore Museum of Art, under the direction of the Japan Embassy. Included in the evening will be a screening of “Kanpai” about the art of sake brewing in Japan, and how Japan Exchange & Teaching Program (JET) participants were part of this revival movement. BKSCC will host JET alumni for the evening.
MARCH 1 ● ●	Hina Matsuri doll exhibit – Hold a classroom talk along with cultural activities at Garrison Forest School, to provide cultural education about Hina Matsuri, a traditional day for girls in Japan. A selection of Hina Matsuri dolls will be on display.
Q1 ● ● ● ●	Maryland Sister States Program Annual Legislative Reception – Attend the Annual Legislative Reception and hand out BKSCC literature.
	Fundraising workshop — If BSC offers a fundraising workshop, BKSCC reps will attend.
	Grant and funding plan — Each committee will be asked to contribute a member to the BSC Finance/Fundraising Committee and develop a plan with priority areas for fundraising, list of potential granting organizations, and list of previously received grants.
	Create outreach plan — At IAC’s request, each committee is to make a list of organizations we are currently engaged with and organizations we wish to engage.
APRIL 4	Film program “Never Give Up” – Present a film about Japanese American internment during WWII to Honors classes in the History Department at

	<p>Towson University, followed by a post-film discussion moderated by Professor Michael Masatsugu and featuring the film's Producer, Holly Yasui. The film chronicles the life of Minoru Yasui, Holly's father, who advocated for civil rights and ground-breaking legislation to assure civil liberties would never again be disallowed. Students from the Japanese Language Association and Muslim Student Association will be invited as well.</p>
<p>APRIL 13</p> 	<p>Hanami celebration — Hold a Japanese community picnic together with Flowering Tree Trails of Baltimore, Baltimore City Recreation and Parks, and other city horticultural groups, in Middle Branch Park. The day will start with a cooking demonstration, followed by picnicking beneath cherry trees along with kayaking and other recreational activities.</p>
<p>MAY 31</p> 	<p>Asian Pacific American Heritage Month Celebration — Partner with BCSCC, BXSCC, MIMA and other Asian and Asian-American organizations in celebrating APA cultures and the contributions of APAs to Baltimore.</p>
<p>JUNE TBD</p> 	<p>Kojima Reception Japanese vessel — Partner with the Japanese Embassy to hold a reception for the Japanese Coast Guard "Kojima" vessel, docked at the Inner Harbor, to recognize and honor graduating Japanese naval cadets.</p>
<p>JUNE 14</p> 	<p>Kawasaki Lantern Commemoration – Hold a ceremony to commemorate the 35 years that the Kawasaki Lantern has stood in the Inner Harbor, a symbol of international relations between the cities of Kawasaki and Baltimore.</p>
<p>JULY 2 – AUGUST 23</p> 	<p>City Hall Art Exhibit (for Artscape) – Together with City Hall Gallery Manager and Curator, Kirk Butts, help to mount an exhibit of Japanese American and Japanese influenced artworks, which will coincide with the City's July Artscape Festival. 3 of the 6 artists featured are BKSCC members.</p>
<p>JULY–AUGUST</p> 	<p>Venture Scout exchange — Help to host Kawasaki Venture Scouts, visiting for two weeks of home-stays and camping. BKSCC will host the scouts for a harbor excursion emphasizing green harbor practices, following a meeting with Mayor Pugh.</p>
<p>Q1–Q2</p> 	<p>Orioles tickets raffle — Pending decisions made by BSC, work with other committees to organize raffle and raise funds for BSC and our committees.</p>
<p>SEPTEMBER 27–29</p> 	<p>Baltimore Japan Art Festival / New York Japan Cinefest — Partner with Nippon Motion for the third annual 2-day festival, to feature a Japanese artist and host activities on the MICA campus and Station North Arts District area, including art presentations, exhibits, performances, and Japanese cultural events. Done in collaboration with MICA and JHU film programs.</p>
<p>SEPTEMBER 29</p> 	<p>Aki Matsuri Festival — Host a fall festival again as part of the Baltimore Japan Art Festival, partnering with local Japanese groups and non-profit</p>













	associations.
EARLY OCTOBER ● ● ● ●	Mayoral Visit – Host a delegation with Mayor Fukuda of Kawasaki, visiting Baltimore for several days in early October.
EARLY OCTOBER TBD ● ● ●	40th Anniversary Dinner – Hold a celebratory dinner for the 40 th Anniversary of BKSCC, commemorating our mutual Sister City Agreement with Kawasaki. This will happen during the delegation visit from Kawasaki.
NOVEMBER ●	Committee elections — Committee officers and representative to BSC board, for terms starting on January 1, 2020.
NOVEMBER 9 ● ● ●	Flowering Tree Planting – Participate in annual planting of flowering trees in Druid Hill Park with city groups like TreeBaltimore and horticultural non-profits like Flowering Tree Trails of Baltimore. BKSCC will plant a Yoshino cherry tree.
NOVEMBER 1–10 ●	Light City Festival / Book Festival — Contribute to the joint BSC, Inc. presence at this festival (pending decisions to be made by BSC about participation in this event).
DECEMBER ● ●	WTCl Maryland Global Gala — Contribute to the joint BSC, Inc. booth (pending decisions to be made by BSC about participation in this event).
DECEMBER 7 ●	BKSCC member holiday party
LATE DECEMBER ● ●	Port Discovery Children’s Museum Noontime New Year — Provide special Japanese New Year’s activities for children at Port Discovery.
OTHER GOALS ●	Expand membership – Continue to recruit new committee members to broaden talents/ strengths of our program. Continue to visit universities and youth groups to increase student membership.
● ● ● ● ●	Delegations — Host delegations from Japan, as needed.

2019 FUNDRAISING GOAL

\$2,000

Luxor & Alexandria Sister City Committee (BLASCC)

2019 PLAN

JANUARY 11 	BSC Annual Membership Meeting & Holiday Party — Join other BSC committees at the annual meeting and contribute to the holiday festivities.
FEBRUARY 11 	Sister Cities Animated — Screening of animated & experimental films from our sister cities at Parkway Theatre, coordinated by Lynn Tomlinson, a professor at Towson University. Help recruit filmmakers to apply and help promote the event.
Q1   	Fundraising workshop — If BSC offers a fundraising workshop, BLASCC reps will attend. Grant and funding plan — Each committee will be asked to contribute a member to the BSC Finance/Fundraising Committee and develop a plan with priority areas for fundraising, list of potential granting organizations, and list of previously received grants. Create outreach plan — At IAC’s request, each committee is to make a list of organizations we are currently engaged with and organizations we wish to engage.
Q1–Q2 	Orioles tickets raffle — Pending decisions made by BSC, work with other committees to organize raffle and raise funds for BSC and our committees.
FALL 	Tourism tour of Egypt — Plan an initial public group tour to Egypt in fall 2019 as a BLASCC fundraiser.
NOVEMBER 	Committee elections — Committee officers and representative to BSC board, for terms starting on January 1, 2020.
NOVEMBER 1–10 	Light City Festival / Book Festival — Contribute to the joint BSC, Inc. presence at this festival (pending decisions to be made by BSC about participation in this event).
DECEMBER 	WTCl Maryland Global Gala — Contribute to the joint BSC, Inc. booth (pending decisions to be made by BSC about participation in this event).
OTHER GOALS  	Egypt-US “Dialogues for Peace” school collaboration — Improve student exchanges between 6th grade classes in Alexandria, Egypt, Baltimore, MD, and Arlington, VA, under the auspices of our subcommittee Friends of the Bibliotheca Alexandrina. Workforce development — BLASCC will work with disability advocates in Baltimore to develop a train-the-trainer program for Alexandria, Egypt Small

	Business Association to help them hire employees with disabilities (project requested by our Sister Committee in Alexandria).
● ●	Bibliotheca Alexandrina visit to Baltimore — Host Bibliotheca Alexandrina Director of International Relations to Baltimore/USA.
●	Cooking classes — Organize two Egyptian Cooking Classes as BLASCC fundraisers in the greater Baltimore area.

2019 FUNDRAISING GOAL

\$2,000

Piraeus Sister City Committee (BPSCC)

2019 PLAN

JANUARY 11 ● ●	BSC Annual Membership Meeting & Holiday Party — Join other BSC committees at the annual meeting and contribute to the holiday festivities.
MARCH 25–31 ● ●	Baltimore Greek Week <ul style="list-style-type: none">• Support local businesses by sponsoring annual Baltimore Greek Week and promoting the restaurants and events throughout Baltimore area.• Work with Greek owned restaurants and other businesses in Baltimore and the surrounding area to feature Greek food and specials, local artists and other activities.• Promote knowledge of Greek customs and heritage to patrons of the businesses.
MARCH 31 ● ●	Maryland Greek Independence Day Parade — Participate in the annual Maryland Greek Independence Day Parade.
Q1 ● ● ●	Fundraising workshop — If BSC offers a fundraising workshop, BPSCC reps will attend.
	Grant and funding plan — Each committee will be asked to contribute a member to the BSC Finance/Fundraising Committee and develop a plan with priority areas for fundraising, list of potential granting organizations, and list of previously received grants.
	Create outreach plan — At IAC’s request, each committee is to make a list of organizations we are currently engaged with and organizations we wish to engage.
APRIL 24 ●	Hermes International Expo — Annual Greek-American international business networking trade show in Philadelphia area; BPSCC to represent Baltimore and State of Maryland, promoting tourism and business and economic development
Q1–Q2 ●	Orioles tickets raffle — Pending decisions made by BSC, work with other committees to organize raffle and raise funds for BSC and our committees.
NOVEMBER ●	Committee elections — Committee officers and representative to BSC board, for terms starting on January 1, 2020.
NOVEMBER 1–10 ●	Light City Festival / Book Festival — Contribute to the joint BSC, Inc. presence at this festival (pending decisions to be made by BSC about participation in this event).
NOVEMBER 1–3	Greek Food & Cultural Festival — Promote this annual Baltimore festival that



celebrates local restaurants and local Greek history.

OTHER GOALS



Expand membership – Recruit more committee members to broaden talents/strengths of our program.



Renew contacts with Piraeus – Through contacts in Baltimore’s sister city of Odessa (which has a sister city relationship with Piraeus), establish new points of contact in Piraeus.

2019 FUNDRAISING GOAL




















\$1,000

Rotterdam Sister City Committee (BRSCC)

2019 PLAN

JANUARY 11 ● ●	BSC Annual Membership Meeting & Holiday Party — Join other BSC committees at the annual meeting and contribute to the holiday festivities.
FEBRUARY 11 ●	Sister Cities Animated — Screening of animated & experimental films from our sister cities at Parkway Theatre, coordinated by Lynn Tomlinson, a professor at Towson University. Help recruit filmmakers to apply and help promote the event.
Q1 ● ●	Corporate membership program — Develop and implement it for BRSCC; recruit corporate members to BRSCC.
●	Fundraising workshop — If BSC offers a fundraising workshop, BRSCC reps will attend.
●	Grant and funding plan — Each committee will be asked to contribute a member to the BSC Finance/Fundraising Committee and develop a plan with priority areas for fundraising, list of potential granting organizations, and list of previously received grants.
●	Create outreach plan — At IAC's request, each committee is to make a list of organizations we are currently engaged with and organizations we wish to engage.
LATE MARCH – EARLY APRIL ● ●	Netherlands business delegation to Maryland — Delegation to accompany the visit of the Stad Amsterdam Clipper ship. Likely to have Smart Cities and Life Sciences & Health themes. Help plan it, provide logistical support, and promote it.
Q1–Q2 ●	Orioles tickets raffle — Pending decisions made by BSC, work with other committees to organize raffle and raise funds for BSC and our committees.
● ● ●	Operation Trash educational programs — Support Kathie diStefano, theatre artist and educator from Rotterdam-based Avalanche Arts, in conducting a variety of educational programs about trash in Baltimore in spring semester. Discuss BRSCC's role moving forward for the exchange program; identify more steady sources of funding and schools for the exchange program.
● ●	Architecture school exchange program — Help Morgan State University School of Architecture + Planning do a pilot exchange program with the architecture academy in Rotterdam (RAvB). MSU students travel to Rotterdam March 16-21; Rotterdam students travel to Baltimore in 2 nd half of April. Help raise funds, help with logistics, provide hospitality to students

	visiting each other's cities, and promote the exchange. Help turn it into ongoing exchanges & collaborations between the 2 institutions; investigate more options beyond the spring 2019 exchange; consider involving MICA/WdKA.
● ●	Maritime startups — Explore possible collaboration between Rotterdam's PortXL accelerator and Maryland. As a first step, vice chair Gary Davison is helping a maritime startup that is applying to be part of Port XL's 2019 cohort and is considering setting up office in Baltimore region.
● ●	Sister City sculpture — Pursue a location for 30 th anniversary gift sculpture from Rotterdam along the waterfront and plan an installation ceremony.
JUNE 4-5	Global Entrepreneurship Summit 2019 — Held by US State Dept each year, the 2019 edition is co-hosted with the Netherlands. We want to help ensure Maryland can play a role (e.g. have someone speak at the summit), and encourage Maryland companies to apply.
●	
JUNE 10-12	SelectUSA Summit 2019 — Held by US Dept of Commerce each year. We will provide support as needed, e.g. suggest invitees for the NL Embassy's reception for the visiting Dutch companies.
●	
SUMMER	Web site — Redesign BRSCC website. If possible, coordinate this with the development of BSC, Inc. web site.
●	
●	Happy hour "borrel" — Joint event with DC Dutch organization to be held in Baltimore.
FALL	Operation Trash educational programs — Support Kathie diStefano, theatre artist and educator from Rotterdam-based Avalanche Arts, in conducting a variety of educational programs about trash in Baltimore in fall semester.
● ● ●	
● ●	Port innovation — We are in discussion with several parties about having Rotterdam's Erasmus University do a study of the Port of Baltimore; aim to get this going in Fall 2019. We are also exploring other ways to foster collaboration between ports of Baltimore and Rotterdam.
●	
●	Annual Baltimore Black International Film Festival — Encourage Rotterdam filmmakers to submit films for consideration.
●	Baltimore Innovation Week (TBD) — Consider participating in an event during this week, only if an appropriate opportunity arises.
●	WTCl State of the Ports and Embassy Wine Tasting — Attend this event to network in support of Baltimore-Rotterdam collaboration on port topics.
● ● ●	Investigate sending architecture students from Baltimore to Dutch Design Week — MICA already sends digital fabrication students to the Netherlands for this event that takes place every October. Now, we want to see if it is

	possible to also send MSU architecture students to it. We need to investigate level of effort and determine which year to target (2019 or later).
NOVEMBER 	Committee elections — Committee officers (chair, vice chair, treasurer, secretary) and representative to BSC board, for terms starting on January 1, 2020.
NOVEMBER 1–10 	Light City Festival / Book Festival — Contribute to the joint BSC, Inc. presence at this festival (pending decisions to be made by BSC about participation in this event).
DECEMBER  	WTCl Maryland Global Gala — Contribute to the joint BSC, Inc. booth (pending decisions to be made by BSC about participation in this event).
ONGOING 	Maryland-Netherlands Cybersecurity Soft Landing Program — Continue to help Maryland and Netherlands promote the program, encourage companies to apply, and provide hospitality to participating companies.
 	DC-area Dutch networking happy hour — BRSCC is a co-sponsor of the periodic ongoing business networking “borrel” organized by the Netherlands Embassy, NACCWM, and other DC-area Dutch organizations.
  	MICA/WdKA sister academy relationship — Continue to promote the Unravel the Code digital fabrication course, co-taught by the art academies in Baltimore (Maryland Institute College of Art, MICA) and Rotterdam (Willem de Kooning Academy, WdKA).
OTHER GOALS  	Social Impact by Design — We are exploring having IMG Rebel coordinate a Social Impact by Design project in Baltimore, similar to a new pilot started in the BoTu neighborhood of Rotterdam by IMG Rebel.
  	K-12 Green Mapping educational exchange — Stay alert for opportunities to engage Rotterdam partners in a K-12 level Green Map Exchange in the future, as a standalone project or in conjunction with another program. Could be done as a multi-BSC committee (e.g. Xiamen, Kawasaki) endeavor.
 	Medtech <ul style="list-style-type: none"> • Build on committee member Ben Arthur’s initial matchmaking discussions with Maryland companies in 2018 about partnering with Dutch companies. Our hope is that several partnerships will get going and commercial exchange happens. • Explore options for having Maryland and South Holland set up a medtech soft landing program in the future to help companies explore business opportunities in each other’s markets.
 	Storm water management — Continue to investigate possible knowledge exchanges with DC/Baltimore/Rotterdam on storm water management (flood resiliency). Identify funding sources to send someone from the Office of












	Sustainability to Rotterdam, e.g. attend Rotterdam’s Climate Academy, or make this part of the new upcoming Baltimore Ambassadors Program if it gets approved by city government.
● ●	Green building — Consider getting involved in projects related to sustainable architecture. As a first step, invite Karina Mandell to lecture at MSU School of Architecture + Planning about the Baltimore EcoDistrict initiative.
●	International architecture student internships — Help place students in internships in Baltimore and Rotterdam.
● ●	Business database — Continued building database of businesses with interests in our region and Rotterdam or the Netherlands.
●	Expand membership — Recruit more committee members to broaden talents/strengths of our program, including people who can help with operations and fundraising, fulfill officer positions in upcoming election, coordinate education & arts projects, and execute our other initiatives.
●	Rotterdam-Baltimore sister city committee — Support and strengthen the new sister city committee, based in Rotterdam.












2019 FUNDRAISING GOAL

\$2,000

Xiamen Sister City Committee (BXSCC)

2019 PLAN

JANUARY 11 	BSC Annual Membership Meeting & Holiday Party — Join other BSC committees at the annual meeting and contribute to the holiday festivities.
FEBRUARY 2 	Port Discovery Children’s Museum Chinese New Year Celebration — Provide special Chinese New Year’s activities for children at Port Discovery.
FEBRUARY 11 	Sister Cities Animated — Screening of animated & experimental films from our sister cities at Parkway Theatre, coordinated by Lynn Tomlinson, a professor at Towson University. Help recruit filmmakers to apply and help promote the event.
Q1   	Fundraising workshop — If BSC offers a fundraising workshop, BXSCC reps will attend.
	Grant and funding plan — Each committee will be asked to contribute a member to the BSC Finance/Fundraising Committee and develop a plan with priority areas for fundraising, list of potential granting organizations, and list of previously received grants.
	Create outreach plan — At IAC’s request, each committee is to make a list of organizations we are currently engaged with and organizations we wish to engage.
MAY 	Baltimore high students’ Chinese Language Awards and Chinese embassy trip — Sponsor awards and organize trip(s) for Chinese language students as requested by Baltimore City Public School Chinese language teacher(s).
MAY 	Port Discovery Children’s Museum Asian Pacific American Heritage Month Celebration — Pending a viability review by the BXSCC, provide special activities such as calligraphy practice as requested by Port Discovery.
MAY 31 	Asian/Pacific American Heritage Month Celebration — Partner with BCSCC, BKSCC, MIMA and other Asian and Asian-American organizations in celebrating APA cultures and the contributions of APAs to Baltimore.
JUNE 1–2 & OTHER DATES 	Charles Village Festival and other street festivals — Pending a viability review by the BXSCC, promote Sister Cities programs among community members and sell merchandise to raise funds for upcoming programs.
Q1–Q2 	Orioles tickets raffle — Pending decisions made by BSC, work with other committees to organize raffle and raise funds for BSC and our committees.
SUMMER	“Youth Ambassadors” Summer Camp to Xiamen & other Chinese cities — Aim for up to three chaperones and 15 to 20 Baltimore-area high school

	<p>students to travel to China for approximately two weeks. Grant and in-kind donation applications are in process.</p>
<p>AUGUST OR SEPTEMBER</p> 	<p>Sponsors event — Engage past and potential future sponsors, including with a highlight of signature programs and/or events.</p>
<p>SEPTEMBER</p> 	<p>September’s Xiamen China International Fair for Investment & Trade (CIFIT) — Support CIFIT promotion and attendance efforts as requested by the Xiamen Municipal Bureau of Convention & Exhibition Affairs and/or the Xiamen Foreign and Overseas Chinese Affairs Office.</p>
<p>OCTOBER</p> 	<p>13th Annual CHINA Town Hall — As invited by the National Committee for U.S.–China Relations, host this event in conjunction with the Office of the Mayor. This event will feature high-level speakers both via webcast and in person. Dignitaries from the city and state governments and the Chinese Embassy, as well as the general public, will be invited.</p>
<p>OCTOBER – NOVEMBER</p> 	<p>Committee elections — Solicit nominations at the October meeting and hold elections at the November meeting for Chair, Vice Chair, Secretary, Treasurer, and Member-at-Large (representative to BSC board) for terms starting on January 1, 2020.</p>
<p>NOVEMBER 1–10</p> 	<p>Light City Festival / Book Festival — Contribute to the joint BSC, Inc. presence at this festival (pending decisions to be made by BSC about participation in this event).</p>
<p>DECEMBER</p> 	<p>BXSCC holiday party — Pending a BXSCC vote at the Oct. 10 or Nov. 14 regular meeting.</p>
<p>OTHER GOALS</p> 	<p>Baltimore Chinatown revival — Continue to work with MIMA and other stakeholders in this effort.</p>
	<p>Education exchanges — Continue to work with area schools and educational organizations to promote Chinese language education and exchanges with China — particularly those with a Xiamen connection. Exchanges may include but are not limited to establishing sister school relationships and an online forum facilitating Chinese language education.</p>
	<p>Healthcare exchanges — Continue to work with area health and environment-related organizations such as the Chinese American Doctor’s Association (CADA) to expand cooperation with institutions in Xiamen such as the Xiamen Women’s & Children’s Hospital.</p>
	<p>Membership & management — Continue to refine and expand BXSCC Corporate Member / Sponsor program in cooperation with BSC. Actively strengthen and expand individual membership base, including in partnership</p>

	with area universities. Continue to fill open positions.
● ● ● ● ● ●	Promotion & outreach, including hosting Xiamen and other Chinese delegations as requested — Establish and strengthen ties with other organizations through joint programs and site visits, etc. Host or meet with government officials from Xiamen and other parts of China as relevant.
●	Digital file management and communications — Continue to move key committee records to a shared online platform, in order to better centralize records and disseminate information. Market and realize the full potential of the Baltimore/Xiamen On-line Bilingual Business Matchmaking Forum. Explore videoconferencing and other digital options to work more closely with partners in Xiamen.
●	Update BXSCC history.

2019 FUNDRAISING GOAL

\$110,700