

Nancy Ann Taylor
The Taylor Group 500

Position of Interest: Vice President, Baltimore Sister Cities

The incumbent is responsible to assume the tasks the President if the President is not able to do so. One additional area of responsibility is to focus on developing additional Sister City relationships.

My work experience as well as my involvement in Baltimore Sister Cities is indicative of my ability to fulfill these responsibilities.

I have developed relationships with the Maryland Department of Commerce, the US Commercial Service and The University of Maryland School of Business.

I also have key contacts with the Ambassador of Cameroon and embassy staff, the staff of the embassy of Rwanda and the Agency for Export Promotion from the Democratic Republic of the Congo.

I have traveled to China and am connected with a robust Chinese community locally.

Experience

From 2004 to Present:

Founder, CEO and Owner of the Taylor Group 500. We are an internationally recognized business coaching and consulting company. We serve leaders as a catalyst to transform culture and drive long term growth. Our current area of focus is economic development on the continent of Africa,

Since September 2006 we maintain a working relationship with Trusted Advisors of Reading, PA. This relationship provides opportunities for continued growth as a Leader, Coach, Consultant and Business Owner. Trusted Advisors is the source for material used in interacting with clients.

High-level summary of additional experience.

- Serve an Adjunct Professor for the Clark Strategic Partnership program. This has been since 2010.
- Serve as the Coach to the Cameroon Royal Council. This position has provided on multiple occasions the opportunity to interact with the Ambassador. This has been since 2015.
- Worked for Yazmi to document the healthcare system of Ethiopia. This project took place in 2016.
- Continue to lead a long term project focused on using satellite technology to enhance the quality of education in Cameroon.
- Conducted multiple leadership seminars for the Lockheed Martin National Management Association.

- Serve as the Coach for the Executive Director, Maryland Business Network International. This has been since 2008. Responsibilities include the development and implementation of network education offerings.
- Provided guidance for the kickoff of Coders Who Travel. (2018).

From 1969 to December 2002:

Held increasingly continuous, complex positions in the field of Information Technology. This included being Chief of Strategic Planning for IT for FDIC. Worked in the federal sector for FDIC, Office of Personnel Management and the Resolution Trust Corporation. Worked in the private sector for Marriott and OfficePro. Detailed information about these positions will be provided on request.

Specialized Experience Baltimore Sister Cities:

From 2018 to Present:

Lead in establishing Baltimore Kribi Sister City relationship. This was approved by Mayor Scott in November 2022,

Serve as Director of Strategic Growth for Baltimore Sister Cities. Facilitated strategic planning session focused on diversity and inclusion.

Member of Baltimore Xiamen Sister City Committee. Serve on the Business subcommittee. Focus publicizing the annual China Town Hall event.

Served as Liaison to the International Advisory Council. Assisted the President in preparing the agenda and conducting meetings.

Served as Liaison to the World Trade Center Institute. Created relationship and represented BSC at various events including the State of the Ports.

Served as Liaison to the Maryland International Educational Consortium.

Serve as Liaison to the Maryland DC District Export Council. Represent BSC at meetings.

Education:

B. S. in Business Administration from the University of Maryland School of Business in College Park

Associate of Arts from St. Mary's College of Maryland

Certified Business Coach 2012 Trusted Advisors Reading PA Renewed in 2022

Certifications in Innermetrix, MBTI and Facilitation

Certifications in psychometric assessments offered by TTI

Nancy A. Taylor

Skills:

Public Speaking
Coaching
Leadership Development
Team Building
Facilitation
Business Planning